

DAVID M. WOODWARD

Business Law

PARTNER

"For over 25 years, I have enjoyed helping my clients grow their businesses by providing insightful counsel and opinions, and helping them complete the commercial financings and business transactions they need to be successful."

Direct Phone: 519.640.6341
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Email: dwoodward@lerner.ca
Website: www.lerner.ca



PROFESSIONAL HISTORY

- ◆ Practice Group Leader, Municipal Real Estate and Land Development Group, Lerner LLP (2017 to present)
- ◆ Practice Group Leader, Business Law Group, Lerner LLP (2002-2004)
- ◆ Partner, Lerner LLP (1998 to present)
- ◆ Associate lawyer, Lerner LLP (1991-1997)

BUSINESS LAW PRACTICE AREAS

- ◆ Commercial Lending
- ◆ Commercial Agreements
- ◆ Corporate Organization and Reorganization
- ◆ Purchase and Sale of Businesses
- ◆ Shareholder Disputes
- ◆ Professional Corporations
- ◆ Aviation Law
- ◆ Trademarks
- ◆ Succession Planning

LERNERS
LAWYERS

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Business Law

Box 2335 London, ON N6A 4G4

REPRESENTATIVE WORK

- ◆ Acted for a local municipality in connection with renewable energy products.
- ◆ Acted for a local municipality in connection with a proposed \$25,000,000.00 Sewage Plant.
- ◆ Ongoing retainers with institutional lenders for commercial lending transactions.
- ◆ Acted for a local municipality in connection with a Joint Venture with other municipalities for both a large community centre and a medical centre.
- ◆ Acted for aviation clients in the purchase and sale of aircraft, the granting of security that involves aircraft and for general aviation law services.
- ◆ Acted for a local municipality in connection with the approval and development of an Ethanol Plant.
- ◆ Acted for municipal shareholders in the sale of municipal electric utilities.
- ◆ Shareholder disputes including Director and Shareholder Meetings during such disputes and the buyout of shareholders to resolve shareholder disputes.
- ◆ Negotiation and enforcement of commercial leases.
- ◆ Private Lending Transactions

ACHIEVEMENTS

- ◆ Certified as a Specialist in Corporate and Commercial Law and Municipal Law: Local Government by the Law Society of Upper Canada

SELECTED PRESENTATIONS/PUBLICATIONS

- ◆ “Demand Requirements and Limitation Issues for Guarantees”, Middlesex Law Association Continuing Legal Education Paper and Presentation (2010)
- ◆ “Fundamental Breach and Exclusion of Liability Clauses in Procurement Situations”, Middlesex Law Association Continuing Legal Education Paper and Presentation (2010)
- ◆ “The New Consumer Protection Act”, Middlesex Law Association Continuing Legal Education Presentation (2005)
- ◆ “The Importance of Written Legal Advice”, Lawyers Weekly (Summer 2003)
- ◆ “What’s In A Name”, Lerner’s Update
- ◆ “Lender Liability”, London Business Magazine

MEMBERSHIPS

Professional

- ◆ Canadian Bar Association
- ◆ Middlesex Law Association

Community

- ◆ Honorary Director, Children’s Health Foundation
- ◆ Past Chair, Children’s Health Foundation (June 2017 to present)

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- ◆ Chair, Children's Health Foundation (2015 – June 2017)
- ◆ Past Vice-Chair, Children's Health Foundation (2013-2015)
- ◆ Executive Committee, Children's Health Foundation (2011-2018)
- ◆ Director, Children's Health Foundation (2009 - 2018)
- ◆ Investment Committee, Children's Health Foundation (2012-2015)
- ◆ London Squash and Fitness Club
- ◆ Divisional Champion, 2014 London Squash and Fitness Club Championship
- ◆ Divisional Champion, 2007 London Squash and Fitness Club Championship
- ◆ Coach, Southwest London Optimist Minor Sports
- ◆ Coach, London Ramblers Basketball
- ◆ Past Director and Treasurer, Big Brothers of London and Middlesex (1998-2002)
- ◆ Past President and Director, Arthritis Society (London Branch) (1997-2001)
- ◆ Former Big Brother, Big Brothers of London and Middlesex (1991-1997)
- ◆ Past Chair, Outstanding Business Achievement Awards, London Chamber of Commerce
- ◆ Former Chair, Small Business Committee, London Chamber of Commerce
- ◆ Past Instructor, Fanshawe College Real Estate Law

EDUCATION

- ◆ Admitted to the Ontario Bar (1991)
- ◆ Bachelor of Laws, Queens University (1988)
- ◆ Bachelor of Arts (Honours Business), The University of Western Ontario (1989)

PERSONAL INFORMATION

- ◆ Contributing writer, www.habsworld.net
- ◆ Squash, cycling, reading, travel, hockey, Bayfield Ontario