

# DAVID M. WOODWARD

*Business Law*

**PARTNER**

*"For over 25 years, I have enjoyed helping my clients grow their businesses by providing insightful counsel and opinions, and helping them complete the commercial financings and business transactions they need to be successful."*

**Direct Phone:** 519.640.6341/416.867.1135

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## PROFESSIONAL HISTORY

- ◆ Practice Group Leader, Municipal Real Estate and Land Development Group, Lerner LLP (2017 to present)
- ◆ Practice Group Leader, Business Law Group, Lerner LLP (2002-2004)
- ◆ Partner, Lerner LLP (1998 to present)
- ◆ Associate lawyer, Lerner LLP (1991-1997)

## BUSINESS LAW PRACTICE AREAS

- ◆ Commercial Lending
- ◆ Commercial Agreements
- ◆ Corporate Organization and Reorganization
- ◆ Purchase and Sale of Businesses
- ◆ Shareholder Disputes
- ◆ Professional Corporations
- ◆ Aviation Law
- ◆ Trademarks
- ◆ Succession Planning

**LERNERS**  
LAWYERS

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**David M. Woodward /**  
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Box 2335 London, ON N6A 4G4

## REPRESENTATIVE WORK

- ◆ Acted for a local municipality in connection with renewable energy products.
- ◆ Acted for a local municipality in connection with a proposed \$25,000,000.00 Sewage Plant.
- ◆ Ongoing retainers with institutional lenders for commercial lending transactions.
- ◆ Acted for a local municipality in connection with a Joint Venture with other municipalities for both a large community centre and a medical centre.
- ◆ Acted for aviation clients in the purchase and sale of aircraft, the granting of security that involves aircraft and for general aviation law services.
- ◆ Acted for a local municipality in connection with the approval and development of an Ethanol Plant.
- ◆ Acted for municipal shareholders in the sale of municipal electric utilities.
- ◆ Shareholder disputes including Director and Shareholder Meetings during such disputes and the buyout of shareholders to resolve shareholder disputes.
- ◆ Negotiation and enforcement of commercial leases.
- ◆ Private Lending Transactions

## ACHIEVEMENTS

- ◆ Certified as a Specialist in Corporate and Commercial Law and Municipal Law: Local Government by the Law Society of Ontario

## SELECTED PRESENTATIONS/PUBLICATIONS

- ◆ “Demand Requirements and Limitation Issues for Guarantees”, Middlesex Law Association Continuing Legal Education Paper and Presentation (2010)
- ◆ “Fundamental Breach and Exclusion of Liability Clauses in Procurement Situations”, Middlesex Law Association Continuing Legal Education Paper and Presentation (2010)
- ◆ “The New Consumer Protection Act”, Middlesex Law Association Continuing Legal Education Presentation (2005)
- ◆ “The Importance of Written Legal Advice”, Lawyers Weekly (Summer 2003)
- ◆ “What’s In A Name”, Lerner’s Update
- ◆ “Lender Liability”, London Business Magazine

## MEMBERSHIPS

### Professional

- ◆ Canadian Bar Association
- ◆ Middlesex Law Association

### Community

- ◆ Honorary Director, Children’s Health Foundation
- ◆ Past Chair, Children’s Health Foundation (June 2017 to present)

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- ◆ Chair, Children's Health Foundation (2015 – June 2017)
- ◆ Past Vice-Chair, Children's Health Foundation (2013-2015)
- ◆ Executive Committee, Children's Health Foundation (2011-2018)
- ◆ Director, Children's Health Foundation (2009 - 2018)
- ◆ Investment Committee, Children's Health Foundation (2012-2015)
- ◆ London Squash and Fitness Club
- ◆ Divisional Champion, 2014 London Squash and Fitness Club Championship
- ◆ Divisional Champion, 2007 London Squash and Fitness Club Championship
- ◆ Coach, Southwest London Optimist Minor Sports
- ◆ Coach, London Ramblers Basketball
- ◆ Past Director and Treasurer, Big Brothers of London and Middlesex (1998-2002)
- ◆ Past President and Director, Arthritis Society (London Branch) (1997-2001)
- ◆ Former Big Brother, Big Brothers of London and Middlesex (1991-1997)
- ◆ Past Chair, Outstanding Business Achievement Awards, London Chamber of Commerce
- ◆ Former Chair, Small Business Committee, London Chamber of Commerce
- ◆ Past Instructor, Fanshawe College Real Estate Law

## EDUCATION

- ◆ Admitted to the Ontario Bar (1991)
- ◆ Bachelor of Laws, Queens University (1988)
- ◆ Bachelor of Arts (Honours Business), The University of Western Ontario (1989)

## PERSONAL INFORMATION

- ◆ Contributing writer, [www.habsworld.net](http://www.habsworld.net)
- ◆ Squash, cycling, reading, travel, hockey, Bayfield Ontario